

**TRAINING IN RESOURCE MOBILIZATION, FUNDRAISING AND
PROPOSAL WRITING**

FIND Partners Training Report

3rd – 5th March, 2010 – Uganda, Kampala

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Introduction:

This is the 5th training FIND Partners is conducting and the 1st to involve participants from many different agencies and outside Uganda. The initial trainings involved individual agencies, specified groups and networks.

1. **Title of Training:** Resource Mobilization, Fundraising and Proposal Writing
2. **Dates:** March 3rd – 5th, 2010
3. **Venue:** Uganda Catholic Social Training Center, Uganda
4. **Training agenda/ Topics covered:**

DAY ONE	Sessions	Facilitators
	<i>Resource Mobilization and Fundraising – Concepts and terms</i>	FIND Partners
	<i>Sources of Funding for NGOs</i>	FIND Partners
	<i>Categories of donors and how to sustain each</i>	FIND Partners
	<i>Developing organizational resource mobilization structures and systems</i>	FIND Partners
	<i>How to develop Project concepts</i>	FIND Partners
DAY TWO	Sessions	Facilitators
	<i>Writing competitive Proposals</i>	FIND Partners
	<i>Funding – what we expect as donors</i>	United Nations Development Program
	<i>The Proposal peer Review process – How your proposals are reviewed for funding</i>	United Nations Development Program
	<i>Proposal Post - submission follow up and preparation for funding</i>	FIND Partners
	<i>Report writing</i>	FIND Partners
DAY THREE	Sessions	Facilitators
	<i>Investment/ Business Planning for NGOs</i>	FIND Partners
	<i>Budget development, Monitoring and accountability</i>	Independent Donor
	<i>Financial Reporting</i>	Independent Donor
	<i>Activity Reporting</i>	FIND Partners
	<i>Organizing a local fundraising event</i>	FIND Partners

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Website: (www.findpartnersinternational.org)

5. Over-all rating of the training by the participants

The training was evaluated by the participants at every end of the day and then a final evaluation at the end of the 3rd day.

Item	Variable 1	Variable 2	Variable 3	Variable 4	Variable 5	Variable 6	Total
	Too short	Too long	Just adequate	No comment			
Duration of the Training	18	07	15	00			40
	Yes	No	Not sure	Never			
Would you recommend the training to your staff/ colleague	39	00	00	00			39
	Yes	No	Not sure	Never			
Do you wish to attend the same training in advanced form	39	00	01	00			40
	Excellent	Very good	Good	Fair	Poor	Very Poor	
What is your over-all rating of the training	16	19	02	00	00	00	37

6. Way forward/ Recommendations:

1. FIND Partners to schedule 2 more regional workshops. One will be in Mbale in July to cater for the Eastern Districts
2. FIND Partners to specifically support individual NGOs in Proposal writing
3. FIND Partners to disseminate more scholarships and conference funding opportunities
4. FIND Partners to work with the Presidents Office to support government departments train in grants writing and management.

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5. There is a need to set up a blog/ discussion forum on FIND Partners website (www.findpartnersinternational.org)
6. FIND Partners to send funding opportunities more regularly to all interested CBOs/ NGOs
7. FIND Partners will also target networks, associations and collaborations for these trainings and support. This will improve their capacity in resource mobilization and fundraising.

7. Participants/ Organization that attended the training:

Over-all, there were 28 participating organizations with 41 participants

No.	Name of Participant	Agency	Title	E - mail contacts
1.	Magambo Barnabas	Salaama Shield Foundation	Liaison Officer	magambomuk@yahoo.co.uk
2.	Mayanja Zaalyembikke I. M	Salute	Chairperson	zaalie_2@yahoo.co.uk
3.	Mukwaya Christopher	Mugarura Foundation	Director	mufocbo@gmail.com
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29.	Kamba Yunus	Buvuma NGO Forum	Chairman	
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